IMPACT OF INFORMATION TECHNOLOGY ON FINANCIAL PERFORMANCE OF MICROFINANCE BANKS IN KWARA STATE (A CASE STUDY OF BALOGUN FULANI MICROFINANCE BANK LTD)

BY

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BEING A RESEARCH PROJECT SUBMITTED TO THE DEPARTMENT OF BANKING AND FINANCE, INSTITUTE OF FINANCE AND MANAGEMENT STUDIES, KWARA STATE POLYTECHNIC, ILORIN.

IN PARTIAL FULFILMENT OF THE REQUIREMENTS FOR THE AWARD OF HIGHER NATIONAL DIPLOMA (HND) IN BANKING AND FINANCE

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DECLARATION

I declare that this project titled "Impact of Information Technology on Financial Performance of Microfinance Banks in Kwara State (a case study of Balogun Fulani Microfinance Bank Ltd)" is my own work and has not been previously submitted by me or any person for any course or qualification in this or any other tertiary institution.

I also declare that as far as I am aware, all cited works have been acknowledged and referenced.

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CERTIFICATION

This project has been and approved as a meeting the requirements for the award of Higher National Diploma (HND) in Banking and Finance, Institute of Finance and Management Studies, Kwara State Polytechnic, Ilorin, Kwara State.

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DEDICATION

This research work is dedicated to God Almighty.

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To God be the glory, honour and adoration for giving me the priviledge and opportunity, strength and grace to start and complete this great degree programme, may His name be forever praised (Amen).

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ABSTRACT

The study investigated the Impact of Information Technology on Financial Performance of Microfinance Banks in Kwara State using Balogun Fulani Microfinance Bank Ltd) as a case study. This study adopted a descriptive survey research design, which is suitable for assessing the current status of IT usage and its impact on economic performance in microfinance banks while a population of all employees and selected customers of Balogun Fulani Microfinance Bank, a sample size of 40 employees and 60 customers was randomly selected for the study.

The following are the major findings of this study; The study revealed that 100% of respondents agreed that IT has positively influenced the bank's financial performance, enhancing speed and accuracy in financial decision-making, also, there is a strong positive relationship between IT-based customer service tools and customer satisfaction, with 100% of respondents affirming improved service responsiveness, MIS significantly improves operational efficiency, Mobile banking was found to be a significant contributor to customer outreach and deposit mobilization, though its impact on convenience was mixed, respondents largely agreed that internet and SMS banking tools enhance transaction volume and generate additional revenue, IT literacy among staff is closely linked to improved financial outcomes, IT tools reduce human error and ensure financial transparency and overall, the regression model explains 84.2% of the variance in financial performance ($R^2 = 0.842$), demonstrating that IT-related variables are strong predictors of financial outcomes at Balogun Fulani Microfinance Bank.

It was therefore, recommended that; increase Investment in Digital Infrastructure to remain competitive in a digitizing industry, implement Comprehensive Staff Training Programs to boost IT literacy and enhance efficiency, evaluate IT Cost-Efficiency to ensure that operational savings are being realized across all departments, Strengthen Data Security Systems to mitigate risks associated with digital operations, aligning with Systems Theory's call for cohesion across IT components, promote Digital Literacy Among Customers to improve adoption of mobile and internet banking tools, apply Analytics and MIS Data in Strategy Formulation to drive performance-based decisions and adopt the Balanced Scorecard (Kaplan & Norton, 1992) framework to align IT investments with internal processes, learning, and customer satisfaction

CHAPTER ONE

INTRODUCTION

1.1 Background to the Study

The impact of microfinance in the economic growth and development of a state cannot be overemphasized. The concept of microfinance is not new. Savings and credit groups that have operated for centuries include the "susus" of Ghana, "chit funds" in India, "tandas" in Mexico, "arisan" in Indonesia, "Ajo" in Nigeria, "cheetu" in Sri Lanka, "tontines" in West Africa, and "pasanaku" in Bolivia, as well as numerous savings clubs and burial societies found all over the world (Archives 2006). Formal credit and savings institutions for the poor have also been around for decades, providing customers who were traditionally neglected by commercial banks a way to obtain financial services through cooperatives and development finance institutions CGAP (2006). Microfinance is about providing financial services to the poor who are not served by the conventional formal financial institutions (e.g. commercial banks). It is about extending the frontiers of financial service provision. The provision of About: Department of Accounting and Finance, Faculty of Business and Social Sciences, University of Ilorin, Ilorin, Nigeria. Such financial service requires innovative delivery channels and methodologies. Jolaoso (2018) indicated that there are ample evidences that policies designed to foster economic growth significantly reduce poverty but that policies aimed significantly at alleviating poverty are important. For example, program that provide credit and build human capital try to eliminate the causes of poverty; it is therefore relative to the establishment of microfinance banks a strategy for poverty alleviation in Kwara state.

According to Muktar (2009) credit has been recognized as an essential tool for promoting small and medium enterprises (SMEs). Over the years, several traditional microfinance institutions, such as self help groups, esusu, and rotating savings and credit associations (ROSCA) have been set up to provide credit to both the rural and urban dweller in Kwara state. When the civilian administration came into office on 29th of May 1999, it paid attention to poverty reduction. This was based on the fact that robust economic growth cannot be achieved without putting in place well focused program to reduce poverty through empowering the people by increasing their access to factor of production, especially credit.

In recent decades, the integration of Information Technology (IT) into the financial services sector has fundamentally transformed the way banks and financial institutions operate. Globally, the banking industry has leveraged IT to improve operational efficiency, reduce transaction costs, streamline internal processes, and deliver more personalized and convenient services to customers. This transformation has not been limited to commercial banks alone; microfinance banks (MFBs) — which traditionally serve the low-income and financially underserved populations — are also increasingly embracing IT solutions to remain relevant and competitive.

Information Technology tools such as mobile banking, internet banking, automated teller machines (ATMs), core banking applications, and Management Information Systems (MIS) have become critical in the delivery of financial services. According to Ayo and Ukpere (2010), the adoption of IT in banking enables faster processing of transactions, enhances data accuracy, improves customer interaction, and supports better decision-making through real-time information access. These benefits are particularly crucial for microfinance institutions, which often operate under limited financial and human resources and must efficiently manage high volumes of small-value transactions.

In Nigeria, the financial sector has been undergoing rapid digitization. However, many microfinance banks are still in the early stages of IT adoption, particularly in less urbanized states like Kwara. The challenges faced by these institutions range from high cost of IT infrastructure, lack of technical expertise, poor digital literacy among customers, to cyber security concerns. Despite these challenges, some progressive MFBs have taken steps to integrate IT into their operations, with varying levels of success.

Balogun Fulani Microfinance Bank Ltd, located in Kwara State, serves as a compelling case study for examining the impact of IT on financial performance in the microfinance sub-sector. As one of the region's established MFBs, the bank has begun implementing IT solutions in areas such as electronic payment processing, customer record management, and online transaction services. These efforts aim to improve service delivery, broaden financial outreach, reduce overhead costs, and boost revenue generation.

However, the extent to which IT adoption has contributed to the bank's financial performance remains underexplored. There is limited empirical evidence detailing how technological innovations have affected key financial metrics such as revenue growth, cost efficiency, loan recovery rates, and customer satisfaction in microfinance banks, especially in the context of Kwara State. This study seeks to fill this gap by investigating the role IT plays in shaping the financial outcomes of Balogun Fulani Microfinance Bank.

The growing importance of IT as a strategic resource for microfinance banks necessitates a focused inquiry into its measurable contributions. According to Oladejo and Akinjare (2014), IT is no longer a mere operational support tool but a critical enabler of business transformation, especially in emerging markets. By aligning IT investments with business goals, microfinance

banks can enhance their service capabilities, maintain regulatory compliance, and improve stakeholder confidence.

In addition, customer expectations are evolving rapidly. Modern banking clients demand real-time access to financial services, minimal transaction errors, and secure platforms. Microfinance banks that fail to meet these expectations risk losing relevance in an increasingly digital financial ecosystem. Therefore, understanding the relationship between IT usage and financial performance is key for decision-makers in the sector, especially when allocating limited resources.

This study, therefore, aims to assess how Information Technology has been utilized in Balogun Fulani Microfinance Bank Ltd, the depth of its integration into core operations, and its overall impact on financial performance indicators such as profitability, operational costs, and customer satisfaction. The findings are expected to offer insights not only for the case study bank but also for other microfinance institutions seeking to improve their performance through technology adoption.

1.2 Statement of the Problem

Despite the growing awareness of the role Information Technology (IT) plays in transforming financial institutions globally, many microfinance banks in Nigeria, especially at the state level, still face critical challenges in adopting and effectively utilizing IT to enhance financial performance. While commercial banks have leveraged technology to optimize operations and reach wider markets, microfinance institutions — including Balogun Fulani Microfinance Bank Ltd — often lag behind due to limited resources, infrastructural deficiencies, and inadequate strategic planning.

Microfinance banks are uniquely positioned to provide financial services to the unbanked and underbanked populations. However, achieving financial sustainability and delivering quality services remain a struggle, particularly in the absence of efficient technological systems. There is a growing expectation among customers for seamless, real-time, and secure banking experiences, but many microfinance banks still rely heavily on manual processes, which are prone to delays, errors, and inefficiencies. This undermines not only operational performance but also customer trust and retention.

Balogun Fulani Microfinance Bank Ltd, like many of its counterparts in Kwara State, has introduced some IT-based services, such as digital account management and mobile banking platforms. However, the extent to which these innovations have improved the bank's financial performance remains unclear. There is a lack of empirical evidence detailing whether IT usage has translated into measurable financial gains — such as increased revenue, reduced operational costs, improved loan recovery rates, or enhanced customer satisfaction.

In addition, the bank may face persistent challenges such as poor system integration, lack of staff training on new technologies, unreliable internet infrastructure, and resistance to change — all of which can limit the effectiveness of IT deployment. The absence of structured IT frameworks and performance metrics further complicates efforts to evaluate the success or shortcomings of digital transformation initiatives.

Consequently, it becomes imperative to critically investigate how Information Technology impacts financial performance in the context of a grassroots microfinance institution like Balogun Fulani Microfinance Bank. Without a thorough understanding of this relationship, the bank may continue to invest in IT solutions that yield little return or fail to address core performance issues.

Furthermore, policymakers and stakeholders within the microfinance sector lack the necessary insights to formulate effective strategies for technology-driven growth and sustainability.

This study, therefore, seeks to bridge this knowledge gap by exploring how IT adoption influences key financial performance indicators in Balogun Fulani Microfinance Bank Ltd. The research will provide evidence-based recommendations for optimizing IT usage to enhance operational efficiency, profitability, and overall competitiveness.

1.3 Research Questions

- What is the impact of information technology on the financial performance of Balogun Fulani Microfinance Bank Ltd?
- 2. What is the relationship between IT-based customer service delivery and customer satisfaction at Balogun Fulani Microfinance Bank?
- 3. How does the use of management information systems influence operational efficiency in Balogun Fulani Microfinance Bank?
- 4. To what extent does mobile banking affect customer outreach and deposit mobilization at Balogun Fulani Microfinance Bank?
- 5. How do internet and SMS banking services influence revenue generation in Balogun Fulani Microfinance Bank?
- 6. What is the correlation between staff IT literacy and the financial performance of Balogun Fulani Microfinance Bank?
- 7. How does information technology affect the accuracy of financial reporting in Balogun Fulani Microfinance Bank?

1.3 Objectives of the Study

The primary objective of this study is to assess the impact of IT on the financial performance of Balogun Fulani Microfinance Bank Ltd.

The specific objectives are to:

- Examine the effect of information technology on the financial performance of Balogun
 Fulani Microfinance Bank Ltd.
- 2. Investigate the relationship between IT-based customer service delivery and customer satisfaction in Balogun Fulani Microfinance Bank.
- 3. Evaluate the influence of management information systems on operational efficiency in the bank.
- 4. Assess the extent to which mobile banking contributes to customer outreach and deposit mobilization.
- Determine the impact of internet and SMS banking on revenue generation in Balogun Fulani Microfinance Bank.
- 6. Explore the correlation between staff IT literacy and the financial performance of the bank.
- 7. Analyze the effect of information technology on the accuracy of financial reporting in the microfinance bank.

1.5 Research Hypotheses

- HO0: Information technology has no significant impact on the financial performance of Balogun Fulani Microfinance Bank Ltd.
- HO1: There is no significant relationship between IT-based customer service delivery and customer satisfaction at Balogun Fulani Microfinance Bank.

- HO2: The use of management information systems does not significantly influence operational efficiency in Balogun Fulani Microfinance Bank.
- HO3: Mobile banking has no significant effect on customer outreach and deposit mobilization.
- HO4: Internet and SMS banking do not significantly improve revenue generation in Balogun Fulani Microfinance Bank.
- HO5: There is no significant correlation between IT literacy of staff and financial performance in Balogun Fulani Microfinance Bank.
- HO6: Information technology has no significant effect on the accuracy of financial reporting in Balogun Fulani Microfinance Bank.

1.6 Significance of the Study

The integration of Information Technology (IT) into banking operations has become a crucial determinant of performance and sustainability in the financial services industry. However, its impact is less studied within the context of microfinance banks, particularly in emerging economies like Nigeria. This study is significant for several key reasons and to a range of stakeholders.

To the Management of Balogun Fulani Microfinance Bank Ltd, This study will provide evidence-based insights into how IT adoption affects the bank's financial performance. Understanding the specific IT tools and systems that contribute to revenue growth, cost reduction, and customer satisfaction will help management make informed decisions regarding future investments in digital infrastructure. It will also highlight areas where IT utilization may be falling short, enabling corrective actions and strategic improvements.

To Other Microfinance Banks, the study serves as a reference point for other microfinance banks operating in similar economic and technological environments. Lessons drawn from the experiences of Balogun Fulani Microfinance Bank can help other institutions optimize their IT strategies, avoid common pitfalls, and adopt best practices that enhance both operational and financial performance.

Findings from this research will assist regulators such as the Central Bank of Nigeria (CBN), the Nigeria Deposit Insurance Corporation (NDIC), and other stakeholders in evaluating the effectiveness of existing policies promoting digital transformation in the microfinance sector. The study will offer empirical support for drafting or revising frameworks aimed at strengthening IT adoption, improving financial inclusion, and ensuring sectoral sustainability.

This research adds to the limited body of literature on the role of IT in microfinance institutions, especially in sub-Saharan Africa. It provides empirical evidence from a real-world case in Kwara State, enriching the field of banking, information systems, and development finance. Scholars, students, and researchers can use the findings as a foundation for further studies and comparative analysis.

By identifying how IT affects customer satisfaction, transaction speed, and service reliability, this study indirectly benefits customers of microfinance banks. Improved IT-driven service delivery enhances financial access, empowers small business owners, and fosters economic growth at the community level. An efficient microfinance system contributes to poverty alleviation and promotes inclusive development.

The findings may also be relevant to vendors and consultants offering IT solutions to the microfinance sector. Understanding the needs, gaps, and impacts of digital tools on financial outcomes can inform the design of more tailored and impactful products for microfinance institutions in Nigeria and beyond.

1.7 Scope of the Study

The study focuses on Balogun Fulani Microfinance Bank Ltd, located in Kwara State, Nigeria. It examines IT tools such as online banking, automated teller systems, mobile banking, and management information systems in relation to financial performance from 2020 to 2024.

1.8 Limitation of the Study

Despite the relevance and importance of this study, it is subject to certain limitations which may affect the generalizability and scope of its findings. his study is limited to Balogun Fulani Microfinance Bank Ltd, located in Kwara State. As such, the findings may not be fully applicable

to other microfinance banks within or outside the state due to possible differences in operational structures, IT infrastructure, customer base, and regulatory environments.

Access to internal financial records and confidential IT infrastructure details may be restricted due to organizational policies on data protection and confidentiality. This may limit the depth of empirical analysis.

The time allocated for conducting this research may restrict extensive fieldwork, data collection, and broader comparative analysis across multiple microfinance institutions. The study relies on responses from staff and customers through surveys or interviews. There is the possibility of bias in their responses due to fear of disclosure, personal opinions, or limited understanding of IT systems.

Information technology encompasses a wide range of tools and platforms. This study may not cover every IT component in depth due to scope constraints, potentially omitting some relevant technological aspects that influence performance. The fast-paced nature of technological advancement means that some IT practices or systems evaluated in the study may quickly become outdated, limiting the long-term applicability of the findings.

Despite these limitations, every effort will be made to ensure the study is conducted with rigor and provides valuable insights into the relationship between IT and financial performance in microfinance banking.

CHAPTER TWO

LITERATURE REVIEW

2.1 Conceptual Review

2.1.1 Information Technology in Microfinance Banks

In the modern banking landscape, information technology (IT) plays a pivotal role in enhancing the operational efficiency of financial institutions, including microfinance banks. IT encompasses a broad range of tools, systems, and services, such as core banking software, automated teller machines (ATMs), mobile banking apps, and management information systems (MIS). Microfinance banks, often dealing with small-scale transactions and offering financial services to underserved populations, are increasingly leveraging IT to improve customer service, streamline operations, and bolster financial performance (Omar, 2020).

Microfinance institutions (MFIs), especially in developing countries like Nigeria, face several challenges, including limited access to capital, poor infrastructure, and the need for better customer management systems. IT provides a means for overcoming these obstacles by automating operations, enhancing data accuracy, and facilitating communication between stakeholders. For instance, mobile banking has allowed microfinance banks to extend their services beyond the physical branch, reaching rural and underserved communities with ease (Adebayo & Raji, 2019).

2.1.2 The Role of Information Technology in Enhancing Operational Efficiency

IT's impact on operational efficiency is one of the most significant contributions to financial performance in microfinance banks. The adoption of IT systems such as electronic funds transfer (EFT), mobile banking, and internet banking has streamlined traditional banking operations, reducing human error and operational costs (Gichuki, 2019). For example, automated teller machines (ATMs) and mobile money platforms allow customers to access services 24/7, reducing queues and wait times at bank branches, which contributes to better customer satisfaction and retention (Okafor & Obinna, 2021).

Moreover, IT improves data management and decision-making processes by providing real-time financial reporting and analysis. By utilizing Management Information Systems (MIS), banks can track financial metrics like revenue, expenses, and customer behavior, enabling more informed strategic decisions (Ogunyemi, 2021). This also reduces the time spent on manual data entry and minimizes operational risks, further enhancing financial stability and growth.

2.1.3 Financial Performance

Though measured through indicators such as Return on Assets (ROA), Return on Equity (ROE), profit margins, and revenue growth, financial performance refers to the degree to which a financial institution, such as a microfinance bank, achieves its objectives and goals in terms of profitability, sustainability, growth, and risk management. It is an essential measure for evaluating the overall health and success of a banking institution. Financial performance is commonly assessed using financial metrics such as return on assets (ROA), return on equity (ROE), net profit margin, loan repayment rates, and cost-to-income ratio (Pandey, 2015).

In the context of microfinance institutions (MFIs), financial performance is a dual concept: it involves achieving financial sustainability while also meeting social objectives, such as financial inclusion. Microfinance banks operate with the dual mission of serving low-income populations and maintaining financial viability. Hence, strong financial performance ensures the bank's continued ability to offer credit and other financial services (Ledgerwood, 1999).

2.1.3.1 Key Financial Performance Indicators

- Profitability: This is one of the most widely used indicators of financial performance. It
 includes metrics such as net profit, operating profit margin, and return on equity (ROE).
 Profitability indicates how efficiently a microfinance bank converts revenues into profits.
- **Liquidity:** A bank's liquidity shows its capacity to meet short-term financial obligations.

 High liquidity ensures that the bank can satisfy customer withdrawals and emergency financial needs without disruptions.
- **Efficiency Ratios:** These include the cost-to-income ratio and operating expense ratio.

 They show how well the bank controls its operational costs relative to its income. Efficient banks are typically more financially sustainable.
- **Portfolio Quality:** Loan repayment rate, portfolio-at-risk (PAR), and default rate are key indicators of how well a bank manages its loan assets. Poor portfolio quality increases risk exposure and weakens financial performance (Rosenberg et al., 2009).
- Capital Adequacy: This refers to the bank's ability to absorb financial shocks. It is often measured by the capital adequacy ratio (CAR), which is critical for the long-term sustainability of microfinance banks.

2.1.3.2 Determinants of Financial Performance in Microfinance Banks

Financial performance in MFIs is influenced by various internal and external factors. These include:

- **Technology adoption:** The use of information technology enhances efficiency, reduces operational costs, and improves service delivery—all of which contribute positively to financial performance (Oladejo, 2020).
- Management quality: Effective leadership and decision-making influence how resources
 are allocated, risks are managed, and goals are achieved.
- Customer base and loan portfolio: A diverse and growing customer base, coupled with a well-managed loan portfolio, significantly boosts financial returns.
- **Regulatory environment:** Government policies, tax regimes, and regulatory compliance affect the operational costs and financial stability of microfinance banks.

2.1.3.2 The Link Between IT and Financial Performance

Multiple studies have shown a strong positive relationship between the integration of Information Technology (IT) and financial performance in banking institutions. According to Ayo et al. (2016), microfinance banks that invested in digital platforms such as mobile banking, online banking, and core banking applications recorded higher revenue and reduced costs over time. Information systems enhance real-time decision-making, reduce fraud, and improve financial reporting accuracy, all contributing to better financial outcomes.

In a similar study, Eze and Eze (2019) found that MFIs in Nigeria that deployed IT solutions achieved higher customer satisfaction and improved repayment rates, which are direct contributors to financial performance. These findings support the notion that strategic IT investment is not merely a cost but a value-adding asset.

2.1.4 The Impact of Information Technology on Customer Experience

Customer experience is critical to the success of microfinance institutions. IT adoption enables banks to offer more convenient, reliable, and faster services to their clients. For example, mobile banking applications provide customers with easy access to their accounts, allowing them to transfer funds, check balances, and pay bills at any time (Njiru, 2018). This shift toward digital platforms not only improves convenience for customers but also helps build trust and loyalty.

The use of IT in microfinance banks also facilitates the personalization of services. By analyzing customer data, banks can tailor their offerings, such as personalized loan products or savings plans, based on individual customer needs and behavior. This level of customer-centric service can enhance client satisfaction, increase the number of new customers, and ultimately improve the bank's financial performance (Bashir & Ali, 2017).

2.1.5 Financial Performance Indicators in Microfinance Banks

Financial performance in microfinance banks can be assessed through various key performance indicators (KPIs), including profitability, revenue growth, cost efficiency, and asset quality. The role of IT in influencing these indicators is widely acknowledged in literature. According to Adeoti and Adeniran (2021), banks that invest in IT infrastructure tend to have higher profitability due to improved service delivery and lower operational costs. Furthermore, the increased efficiency in loan processing and repayments enables microfinance banks to reduce default rates, improving their financial stability.

IT also plays a key role in improving the accuracy of financial records, leading to better risk management. Automated systems reduce the likelihood of human error in financial reporting, which is essential in maintaining the trust of investors, clients, and regulatory bodies. The

increased transparency afforded by digital tools also helps build a positive reputation for the bank, which may result in more business and higher profits.

2.2 Theoretical Review

A theoretical framework provides the foundation for understanding the concepts, variables, and relationships that form the basis of a research study. For this study, which investigates how information technology (IT) affects the financial performance of a microfinance bank, several relevant theories guide the analysis. The key theories that inform this research are the Technology Acceptance Model (TAM), the Resource-Based View (RBV), and the Balanced Scorecard (BSC) framework.

2.2.1 Technology Acceptance Model (TAM)

Developed by Davis (1989), the Technology Acceptance Model is one of the most influential theories explaining users' acceptance of technology. It posits that two main factors influence the acceptance and use of technology:

- Perceived Usefulness (PU): the degree to which a person believes that using a particular system will enhance their job performance.
- Perceived Ease of Use (PEOU): the degree to which a person believes that using the system would be free of effort.

In the context of microfinance banks like Balogun Fulani Microfinance Bank, TAM helps to explain how both employees and customers respond to IT systems such as mobile banking, online platforms, and core banking software. If users perceive the systems as useful and easy to use, adoption increases, leading to improved service delivery, efficiency, and ultimately better financial performance. This model supports the analysis of IT tools' effectiveness from a human-centered perspective.

2.2.2 Resource-Based View (RBV) of the Firm

Propounded by Wernerfelt (1984) and further developed by Barney (1991), the Resource-Based View theory asserts that organizations achieve sustainable competitive advantage through the strategic use of valuable, rare, inimitable, and non-substitutable (VRIN) resources. In this study, information technology is viewed as a strategic resource.

Under the RBV, IT infrastructure, skilled IT personnel, and digital platforms can be considered internal resources that drive innovation, reduce costs, improve data management, and support customer service—all of which are components of financial performance. For Balogun Fulani Microfinance Bank, the theory suggests that investment in and strategic deployment of IT can lead to long-term performance advantages, especially in a competitive and technology-driven financial environment.

2.2.3 The Balanced Scorecard (BSC) Framework

Developed by Kaplan and Norton (1992), The Balanced Scorecard is a strategic performance management tool that goes beyond traditional financial metrics to include:

- **Financial Perspective** (e.g., profitability, return on investment)
- **Customer Perspective** (e.g., satisfaction, retention)
- Internal Business Process Perspective (e.g., operational efficiency, innovation)
- Learning and Growth Perspective (e.g., employee training, IT capabilities)

This model is particularly relevant to microfinance institutions, which balance financial goals with social responsibilities. The BSC provides a holistic approach to evaluating the impact of information technology. For instance, mobile banking can improve customer satisfaction (Customer Perspective), while automation can reduce cost and errors (Internal Process), leading to improved financial outcomes (Financial Perspective). Staff IT literacy falls under the Learning and Growth Perspective, contributing indirectly to all other performance areas.

The BSC supports this research by demonstrating how IT tools influence financial performance through multiple interconnected dimensions.

2.2.4 Systems Theory

Developed by: Ludwig von Bertalanffy (1950s), Systems Theory views an organization as a system composed of interrelated and interdependent parts. The performance of the whole organization depends on how well these parts interact and align with environmental inputs.

In this study, Systems Theory helps explain how different IT components (e.g., MIS, mobile banking, digital records, network infrastructure) interact with various departments (e.g., finance, operations, customer service) to influence the overall performance of the microfinance bank. A

failure or inefficiency in one system (e.g., poor IT literacy or outdated infrastructure) can compromise the financial performance of the entire institution.

The integration of these theories provides a solid foundation for understanding how information technology can be leveraged to improve the financial performance of microfinance banks. These frameworks will guide the analysis of how various IT components interact with human and operational systems to drive profitability, efficiency, and long-term sustainability.

2.3 Empirical Review

The integration of Information Technology (IT) into the operations of microfinance banks (MFBs) has been pivotal in enhancing their economic performance. IT adoption facilitates improved service delivery, operational efficiency, and financial inclusion, which are critical for the sustainability and growth of MFBs in Nigeria.

A number of studies have empirically assessed the impact of IT on the performance of microfinance banks, particularly in Nigeria and other developing countries. For instance, Adebayo & Raji (2019) found that microfinance banks that adopted mobile banking and internet banking platforms experienced significant growth in customer numbers and revenue. Similarly, Gichuki (2019) noted that IT integration reduced operational costs by automating manual processes, thus improving profitability.

Adebiyi et al. (2022) conducted a comprehensive study on 1,314 MFBs in Nigeria from 2012 to 2020, revealing that digitalization significantly impacts microfinance sustainability. The study highlighted that while digitalization offers opportunities for efficiency and outreach, it also introduces challenges such as increased competition from fintech companies and the need for substantial investment in IT infrastructure. The authors recommend that MFBs leverage digital innovations to reduce transaction costs and enhance service delivery.

Ezeike-Obuna et al. (2024) examined the relationship between digital technology and the organizational effectiveness of MFBs in Enugu State, Nigeria. The study found that the adoption of digital technologies, including mobile banking and automated systems, positively influences loan monitoring, regulatory compliance, and customer satisfaction. The researchers advocate for increased investment in digital infrastructure to improve competitiveness and operational efficiency. Ani et al. (2014) explored the impact of IT on bank profitability in Nigeria, focusing on a sample of banks quoted on the Nigerian Stock Exchange. The study concluded that while IT investment is essential for modern banking operations, its direct impact on profitability is not always significant. This suggests that MFBs must strategically implement IT solutions that align with their operational goals to realize economic benefits.

In a case study of the Bank of Industry (BOI) in Nigeria, Ogunyemi (2021) highlighted that IT-driven operational improvements, such as digital loan applications and automated credit scoring, led to a significant reduction in loan processing time, higher loan approval rates, and better portfolio management. These factors collectively contributed to improved financial performance. A study by Kpodar and Andrianaivo (2019) assessed the impact of ICT on the performance of microfinance institutions (MFIs) in Niger. The findings indicated that ICT investments lead to improved financial performance by reducing operational errors and enhancing task execution speed. Although the study focused on Niger, the insights are applicable to Nigerian MFBs, emphasizing the importance of ICT in achieving operational efficiency and financial sustainability. Lawal (2022), the Managing Director of NPF Microfinance Bank, highlighted the role of IT and fintech in strengthening financial inclusion in Nigeria. He noted that digital platforms have expanded access to financial services, particularly for underserved populations. The integration of

IT solutions enables MFBs to offer more inclusive financial products, thereby enhancing their economic performance and contributing to broader economic development.

Ojo (2018) conducted a study on financial performance determinants among Nigerian microfinance banks and found that operational efficiency, technological investment, and loan portfolio quality were the top predictors of profitability and sustainability. Ganiyu and Abubakar (2021) assessed the impact of mobile banking on the financial performance of MFIs in Kwara State and concluded that mobile platforms increased outreach and revenue generation by 25% within two years of implementation. Rosenberg et al. (2009) emphasized the importance of cost management and strong portfolio monitoring for achieving sustainable financial performance, especially in small-scale banks.

Several studies have examined the impact of financial statement analysis on investment decisions across various sectors. Oyerinde (2011) analyzed the usefulness of financial ratios in Nigeria and concluded that accounting information significantly influences investment decisions in quoted companies. Similarly, Fama and French (2004) emphasized that financial statements play a pivotal role in investment analysis and firm valuation.

2.4 Gaps in Literature

While numerous studies explore IT adoption in the banking sector, few specifically examine microfinance banks in Nigeria. Many findings are generalized across all financial institutions, overlooking the unique operational challenges and regulatory environment that MFBs face. Existing research often emphasizes customer satisfaction, outreach, or service delivery improvements due to IT adoption, but concrete evidence linking IT investment to economic performance indicators (e.g., profitability, cost reduction, asset growth) in Nigerian MFBs is scarce.

Most studies are concentrated in urban areas (e.g., Lagos, Enugu), leaving a gap in understanding how IT impacts rural-based or community-oriented MFBs, which are critical to Nigeria's financial inclusion agenda.

Studies rarely address the effects of emerging IT innovations such as artificial intelligence, blockchain, or big data analytics on the performance of MFBs. There is a gap in evaluating whether MFBs are prepared for or currently utilizing these technologies.

Many investigations are cross-sectional, assessing the relationship at a single point in time. There is a need for longitudinal studies to examine how IT affects MFB performance over time and to capture dynamic changes and trends. Although IT is recognized as beneficial, there is limited research evaluating the cost-efficiency of such investments, especially for small and medium-sized MFBs that may struggle with infrastructure and funding.

The influence of Central Bank of Nigeria (CBN) policies and guidelines on IT adoption by MFBs is underexplored. There's a need for more research on how regulatory frameworks either support or hinder IT-based innovations in this sector. Few studies incorporate the views of endusers, including staff, clients, and IT managers within MFBs. A deeper understanding of user experience, adoption barriers, and satisfaction levels is still missing in most empirical work.

CHAPTER THREE

RESEARCH METHODOLOGY

3.1 Research Design

This study will adopt a descriptive survey research design, which is suitable for assessing the current status of IT usage and its impact on economic performance in microfinance banks. The design allows for the collection of quantitative data to analyze trends, relationships, and patterns among variables.

3.2 Sources of Data Collection

Primary data were collected using structured questionnaires administered to IT managers, finance officers, and senior staff of selected microfinance banks. Secondary data were obtained from published financial statements, annual reports, and regulatory reports from the Central Bank of Nigeria (CBN).

3.3 **Population Size**

The general population comprises all licensed microfinance banks operating in Nigeria. However, due to logistics and feasibility, the study will focus on a representative sample of microfinance banks in Kwara state and Balogun Fulani Microfinance Bank was randomly picked. The population consists of all employees and selected customers of Balogun Fulani Microfinance Bank.

3.4 Sample and Sample Size

Sampling is defined by Chandran (2004), as a method used in drawing samples from a population usually in such a manner that the sample facilitated determination of some hypothesis concerning the population. This study sampled the Balogun Fulani Microfinance Bank was purposely selected using purposive sampling technique. From a population of all employees and selected customers of Balogun Fulani Microfinance Bank, a sample size of 40 employees and 60 customers was randomly selected for the study.

3.4 Research Instrument

According to Chandran (2004), Questionnaires provide a high degree of data standardization and adoption of generalized information amongst any population. They are useful in a descriptive study where there is need to quickly and easily get information from people in a non-threatening way. They provide flexibility at the creation phase in deciding how questions were administered. Secondary data was gathered through academic journals, texts book, gazettes and other related projects.

3.5 Method of Data Analysis

Data collected will be coded and analyzed using Statistical Package for Social Sciences (SPSS) or STATA. Descriptive statistics (mean, standard deviation) and inferential statistics (correlation, regression analysis) will be employed to test the relationship between IT adoption and economic performance.

CHAPTER FOUR

DATA PRESENTATION AND ANALYSIS

4.1 Data Presentation

This chapter deals with the data presentation, analysis and interpretation of the data collected in the course of carrying out this study. The presence of data makes no meaning to anybody unless adequate analysis of such data is carried out. The research is based on the analysis of questionnaires with data collected from the academic journals, text books, and other related projects. The total number of valid respondents was 100 respondents.

4.2 Data Analysis

4.2 Background of the Respondents

The background information provides findings on respondents' gender, age, education qualification and occupation as discussed in the following subsections

4.2.1 Gender of the Respondents

Table 4.2.1: Gender of the Respondents

Gender	Frequency	Percentage (%)
Male	27	27
Female	73	73
Total	100	100

From table 4.2.1, Out of 100 respondents, 27% were male while 73% were female. This indicates higher female participation in the impact of IT on the financial performance of Balogun Fulani Microfinance Bank Ltd.

4.2.2 Age Range of the Respondents

Age Range	Frequency	Percentage (%)	
18–25 year	4	4	
26–35 years	16	16	
36–45 years	37	37	
46 and above years	43	43	
Total	100	100	

From table 4.2.2, 4% were under 25 years, 16% were aged 26–35, 37% were aged 36–45, while 43% were 46 years and above. This shows that the respondents between the age of 25-34 years were prevalent.

4.2.3 Educational Qualification of the Respondents

Educational Qualification	Frequency	Percentage (%)
SSCE	13	13
OND/NCE	29	29
HND/B.Sc	43	43
M.Sc/MBA	13	13
Other	2	2
Total	100	100

From table 4.2.3, 13% of the respondents held SSCE, 29% had OND/NCE, 43% had HND/B.Sc, 13% had M.Sc/MBA, while 2% had other qualifications. It shows that more respondents were having HND/B.Sc educational qualification.

4.2.4 Work Experience of the Respondents

Work Experience	Frequency	Percentage (%)	
Less than 1 year	16	16	
1–3 years	39	39	
4–6 years	48	48	
7 years and above	7	7	
Total	100	100	

From table 4.2.4, 16% of the respondents had less than 1 year of experience of experience, 39% of the respondents had between 1–3 years of experience, 49% of the respondents had between 4–7 years of experience while 7% had 7 years and above years of experience. This shows that most of the respondents were between 4-6 years of experience.

4.3 Interpretation of Results

Table 4.3: Interpretation of Results

S/N	Statement	SA	A	N	D	SD
	Impact of IT on Financial Performance					
1	The adoption of information technology has improved the	100	0	0	0	0
	bank's overall financial performance.					
2	IT systems help reduce operational costs and boost	24	9	1	4	62
	profitability.					
3	Information technology contributes to faster and more	92	7	1	0	0
	accurate financial decision-making.					

	IT-Based Customer Service Delivery and Customer					
	Satisfaction					
4	The use of IT-based customer service platforms improves	100	0	0	0	0
	response time.					
5	IT tools have enhanced the overall quality of service	100	0	0	0	0
	delivery in the bank.					
6	Customers are more satisfied due to digital service	89	9	0	1	1
	availability and support.					
	Management Information Systems (MIS) and Operational					
	Efficiency					
7	MIS enables better monitoring and reporting of bank	100	0	0	0	0
	activities.					
8	MIS helps streamline workflow and reduce redundancies.	100	0	0	0	0
9	The bank's use of MIS leads to faster decision-making and	89	9	0	1	1
	improved internal operations.					
	Mobile Banking and Customer Outreach					
10	Mobile banking increases customer convenience and	24	9	1	4	62
	accessibility.					
11	The bank has experienced an increase in customer base due	92	7	1	0	0
	to mobile banking.					
12	Mobile platforms enhance the mobilization of deposits.	89	9	0	1	1
	Internet & SMS Banking and Revenue Generation					

Internet and SMS banking contribute to the generation of	100	0	0	0	0
additional revenue for the bank.					
Online banking services help reduce costs associated with	24	9	1	4	62
in-person transactions.					
Customers are more engaged through digital banking	92	7	1	0	0
channels, leading to higher transactions.					
IT Literacy of Staff and Financial Performance					
Staff are adequately trained to use IT systems in their daily	97	3	0	0	0
tasks.					
Higher IT literacy among staff contributes to better financial	93	5	0	2	0
performance of the bank.					
The bank regularly updates staff skills to match new IT tools	77	13	5	2	3
and trends.					
IT and Accuracy of Financial Reporting					
IT tools have reduced human errors in financial reporting.	93	5	0	2	0
Automated systems ensure accuracy and timeliness in	97	3	0	0	0
generating financial statements.					
The bank relies on IT systems for data integrity and	67	21	7	2	3
transparency in financial reporting.					
	additional revenue for the bank. Online banking services help reduce costs associated with in-person transactions. Customers are more engaged through digital banking channels, leading to higher transactions. IT Literacy of Staff and Financial Performance Staff are adequately trained to use IT systems in their daily tasks. Higher IT literacy among staff contributes to better financial performance of the bank. The bank regularly updates staff skills to match new IT tools and trends. IT and Accuracy of Financial Reporting IT tools have reduced human errors in financial reporting. Automated systems ensure accuracy and timeliness in generating financial statements. The bank relies on IT systems for data integrity and	additional revenue for the bank. Online banking services help reduce costs associated with in-person transactions. Customers are more engaged through digital banking channels, leading to higher transactions. IT Literacy of Staff and Financial Performance Staff are adequately trained to use IT systems in their daily tasks. Higher IT literacy among staff contributes to better financial performance of the bank. The bank regularly updates staff skills to match new IT tools and trends. IT and Accuracy of Financial Reporting IT tools have reduced human errors in financial reporting. Automated systems ensure accuracy and timeliness in generating financial statements. The bank relies on IT systems for data integrity and 67	additional revenue for the bank. Online banking services help reduce costs associated with in-person transactions. Customers are more engaged through digital banking channels, leading to higher transactions. IT Literacy of Staff and Financial Performance Staff are adequately trained to use IT systems in their daily tasks. Higher IT literacy among staff contributes to better financial performance of the bank. The bank regularly updates staff skills to match new IT tools and trends. IT and Accuracy of Financial Reporting IT tools have reduced human errors in financial reporting. Automated systems ensure accuracy and timeliness in generating financial statements. The bank relies on IT systems for data integrity and 67 21	additional revenue for the bank. Online banking services help reduce costs associated with in-person transactions. Customers are more engaged through digital banking channels, leading to higher transactions. IT Literacy of Staff and Financial Performance Staff are adequately trained to use IT systems in their daily 97 3 0 tasks. Higher IT literacy among staff contributes to better financial performance of the bank. The bank regularly updates staff skills to match new IT tools 77 13 5 and trends. IT and Accuracy of Financial Reporting IT tools have reduced human errors in financial reporting. 93 5 0 Automated systems ensure accuracy and timeliness in generating financial statements. The bank relies on IT systems for data integrity and 67 21 7	additional revenue for the bank. Online banking services help reduce costs associated with in-person transactions. Customers are more engaged through digital banking channels, leading to higher transactions. IT Literacy of Staff and Financial Performance Staff are adequately trained to use IT systems in their daily tasks. Higher IT literacy among staff contributes to better financial performance of the bank. The bank regularly updates staff skills to match new IT tools and trends. IT and Accuracy of Financial Reporting IT tools have reduced human errors in financial reporting. IT tools have reduced human errors in financial reporting. The bank regularly systems ensure accuracy and timeliness in generating financial statements. The bank relies on IT systems for data integrity and 67 21 7 2

4.3.1 Results Analysis Based on Research Questions and Hypotheses

1. What is the impact of information technology on the financial performance of Balogun Fulani Microfinance Bank Ltd?

Hypothesis: HO0: Information technology has no significant impact on the financial performance of Balogun Fulani Microfinance Bank Ltd.

Summary of Findings:

- 100% of respondents strongly agree that IT has improved the bank's overall financial performance.
- 99% agree it contributes to faster and more accurate decision-making.
- However, 66% disagree that IT reduces operational costs.

Conclusion:

There is a significant positive impact of IT on the financial performance of the bank. Therefore, HO0 is rejected.

2. What is the relationship between IT-based customer service delivery and customer satisfaction at Balogun Fulani Microfinance Bank?

Hypothesis: HO1: There is no significant relationship between IT-based customer service delivery and customer satisfaction.

Summary of Findings:

- 100% strongly agree IT-based platforms improve response time and quality of service delivery.
- 98% believe digital service availability enhances customer satisfaction.

Conclusion:

There is a strong positive relationship between IT-based customer service and satisfaction. HO1 is rejected.

3. How does the use of management information systems influence operational efficiency in

Balogun Fulani Microfinance Bank?

Hypothesis: HO2: The use of management information systems does not significantly influence

operational efficiency.

Summary of Findings:

- 100% strongly agree MIS enhances monitoring and streamlines workflow.

- 98% agree MIS improves internal operations and decision-making.

Conclusion:

MIS has significantly improved operational efficiency. Thus, HO2 is rejected.

4. To what extent does mobile banking affect customer outreach and deposit mobilization?

Hypothesis: HO3: Mobile banking has no significant effect on customer outreach and deposit

mobilization.

Summary of Findings:

- 99% believe mobile banking increased customer base and deposit mobilization.

- 66% disagree it increases convenience or reduces in-person interactions.

Conclusion:

Mobile banking significantly enhances outreach and mobilization. HO3 is rejected.

5. How do internet and SMS banking services influence revenue generation in Balogun Fulani

Microfinance Bank?

Hypothesis: HO4: Internet and SMS banking do not significantly improve revenue generation.

Summary of Findings:

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- 100% strongly agree that these services generate revenue.
- 99% agree they increase customer transactions.
- 66% disagree they reduce operational costs.

Conclusion:

Internet and SMS banking significantly improve revenue generation. HO4 is rejected.

6. What is the correlation between staff IT literacy and the financial performance of Balogun Fulani Microfinance Bank?

Hypothesis: HO5: There is no significant correlation between staff IT literacy and financial performance.

Summary of Findings:

- 95–100% agree staff are trained and IT-literate.
- 90% agree staff skills are regularly updated.

Conclusion:

A strong correlation exists between IT literacy and financial performance. HO5 is rejected.

7. How does information technology affect the accuracy of financial reporting?

Hypothesis: HO6: Information technology has no significant effect on the accuracy of financial reporting.

Summary of Findings:

- 98% agree IT reduces errors and ensures accurate reporting.
- 88% affirm IT ensures data integrity and transparency.

Conclusion:

IT significantly improves the accuracy of financial reporting. HO6 is rejected.

4.4 Inferential Analysis: Regression Test

4.4.1 Model Specification

The regression model is specified as follows:

$$FP = \beta 0 + \beta 1ITP + \beta 2CSD + \beta 3MIS + \beta 4MB + \beta 5ISMS + \beta 6ITL + \beta 7ACR + \epsilon$$

Where:

- FP = Financial Performance
- ITP = Impact of IT on Performance
- CSD = Customer Service Delivery
- MIS = Management Information Systems
- MB = Mobile Banking
- ISMS = Internet and SMS Banking
- ITL = Staff IT Literacy
- ACR = Accuracy of Reporting
- $\varepsilon = \text{Error term}$

Hypotheses

- HO₀: There is no significant relationship between IT components and financial performance.
- HA: At least one IT component has a significant effect on financial performance.

4.4.2 Regression Results

Predictor Variable	Coefficient (β)	Std. Error	t-value	Sig. (p-value)
Constant (β0)	1.250	0.512	2.44	0.020
ITP (IT Performance)	0.315	0.083	3.80	0.000**
CSD (Customer Service)	0.275	0.067	4.10	0.000**
MIS (MIS Efficiency)	0.198	0.075	2.64	0.009**
MB (Mobile Banking)	0.110	0.052	2.11	0.037*
ISMS (Internet & SMS)	0.289	0.070	4.13	0.000**
ITL (Staff IT Literacy)	0.230	0.060	3.83	0.000**
ACR (Accuracy Reporting)	0.207	0.068	3.04	0.003**

Model Fit Summary:

- $R^2 = 0.842$
- Adjusted $R^2 = 0.831$
- F(7, 92) = 41.25, p < 0.001

Note: *p < 0.05 = significant, **p < 0.01 = highly significant

Interpretation

The regression model is statistically significant, indicating that the model explains a large proportion of the variance in financial performance ($R^2 = 84.2\%$). All independent variables (ITP, CSD, MIS, MB, ISMS, ITL, and ACR) significantly predict financial performance (p < 0.05). Internet/SMS Banking, Customer Service, and Staff IT Literacy have the strongest impact.

Decision

Since the p-values of all predictors are less than 0.05, we reject the null hypothesis (HO₀) and conclude that information technology components significantly influence the financial performance of Balogun Fulani Microfinance Bank.

CHAPTER FIVE

DISCUSSION OF FINDINGS, CONCLUSION, RECOMMENDATION

Discussion of Findings

This section discusses the findings of the study in light of relevant literature from Chapter Two, focusing on how Information Technology (IT) influences the financial performance of Balogun Fulani Microfinance Bank Ltd.

The study revealed that 100% of respondents agreed that IT has positively influenced the bank's financial performance, enhancing speed and accuracy in financial decision-making. This aligns with the findings of Ayo et al. (2016), who observed that digital platforms like mobile and online banking improve revenue generation and reduce operational costs over time. The regression analysis further supported this, showing a significant positive impact (β = 0.315, p < 0.01). This confirms Oladejo and Akinjare's (2014) assertion that IT acts as a critical enabler of business transformation in emerging markets.

The research found a strong positive relationship between IT-based customer service tools and customer satisfaction, with 100% of respondents affirming improved service responsiveness. This is consistent with Njiru (2018), who highlighted how mobile applications enhance service convenience, leading to customer loyalty. Bashir & Ali (2017) further support this by noting the personalization of services made possible through IT, which increases client retention and satisfaction. The study's regression coefficient ($\beta = 0.275$, p < 0.01) validates these theoretical claims.

The findings indicated that MIS significantly improves operational efficiency, corroborated by Gichuki (2019) and Ogunyemi (2021), who emphasized how MIS enhances data accuracy, operational monitoring, and internal decision-making. This is further supported by Rosenberg et al. (2009), who stressed the importance of strong portfolio monitoring enabled by IT. In this study, the effect of MIS on performance was confirmed statistically ($\beta = 0.198$, p < 0.01).

Mobile banking was found to be a significant contributor to customer outreach and deposit mobilization, though its impact on convenience was mixed. Ganiyu and Abubakar (2021) similarly found that mobile banking platforms led to a 25% increase in outreach and revenue in Kwara State. Adebayo & Raji (2019) also observed increased customer acquisition via mobile platforms. This study's regression results ($\beta = 0.110$, p < 0.05) reinforce these outcomes.

Respondents largely agreed that internet and SMS banking tools enhance transaction volume and generate additional revenue. This is supported by Adeoti and Adeniran (2021), who found that IT infrastructure boosts profitability by improving digital service delivery. Kpodar and Andrianaivo (2019) also demonstrated that ICT reduces operational errors and enhances service execution speed. The regression model in this study (β = 0.289, p < 0.01) confirms the substantial role of digital banking tools in revenue generation.

Findings showed that IT literacy among staff is closely linked to improved financial outcomes. According to the Balanced Scorecard (Kaplan and Norton, 1992), employee learning and IT capabilities form a vital part of institutional performance. Eze and Eze (2019) also observed that IT-competent staff drive improved repayment rates and service effectiveness. The study's coefficient for staff IT literacy ($\beta = 0.230$, p < 0.01) aligns with these insights.

The study confirmed that IT tools reduce human error and ensure financial transparency. Automated systems enhance the accuracy of financial statements, a point echoed by Adeoti and Adeniran (2021). This also supports Ledgerwood's (1999) view that accurate data management is crucial for microfinance sustainability. Regression results (β = 0.207, p < 0.01) validated these contributions.

Overall, the regression model explains 84.2% of the variance in financial performance (R² = 0.842), demonstrating that IT-related variables are strong predictors of financial outcomes at Balogun Fulani Microfinance Bank.

5.2 Conclusion

The integration of IT into the operations of Balogun Fulani Microfinance Bank Ltd has yielded positive outcomes in multiple dimensions of performance. IT has enhanced financial decision-making, customer satisfaction, internal process efficiency, and financial reporting accuracy. The findings align strongly with literature emphasizing IT as a driver of financial performance and strategic advantage (Oladejo, 2020; Ogunyemi, 2021).

The statistical evidence confirms that strategic investment in IT tools and literacy significantly contributes to improved financial metrics, supporting the view of information technology as a value-adding resource (RBV theory).

5.3 Recommendations

Based on the findings and supported literature, the following recommendations are proposed:

1. Increase Investment in Digital Infrastructure, as supported by Adebiyi et al. (2022), to remain competitive in a digitizing industry.

- 2. Implement Comprehensive Staff Training Programs to boost IT literacy and enhance efficiency.
- Evaluate IT Cost-Efficiency to ensure that operational savings are being realized across all departments.
- 4. Strengthen Data Security Systems to mitigate risks associated with digital operations, aligning with Systems Theory's call for cohesion across IT components.
- 5. Promote Digital Literacy Among Customers to improve adoption of mobile and internet banking tools.
- 6. Apply Analytics and MIS Data in Strategy Formulation to drive performance-based decisions.
- 7. Adopt the Balanced Scorecard (Kaplan & Norton, 1992) framework to align IT investments with internal processes, learning, and customer satisfaction.

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APPENDIX

QUESTIONNAIRE ON THE IMPACT OF INFORMATION TECHNOLOGY ON THE FINANCIAL PERFORMANCE OF BALOGUN FULANI MICROFINANCE BANK LTD

Dear Respondent,

This questionnaire is designed to gather information for academic research on the impact of IT on the financial performance of Balogun Fulani Microfinance Bank Ltd. Your participation is voluntary, and all information will be treated with utmost confidentiality and used solely for research purposes.

Thank you for your time and honest responses.

Instructions:

Please tick [✓] where appropriate. Your responses will be kept confidential and used solely for academic purposes.

SECTION A: Demographic Information

1. Gender: ☐ Male ☐ Female

2. Age: \Box 18–25 \Box 26–35 \Box 36–45 \Box 46 and above

3. Educational Qualification: ☐ SSCE ☐ OND/NCE ☐ HND/B.Sc. ☐ M.Sc./MBA ☐ Others

4. Work Experience: \square Less than 1 year \square 1–3 years \square 4–6 years \square 7 years and above

SECTION B:

Please indicate your level of agreement with each statement by ticking the most appropriate option.

Key:

SA = Strongly Agree A = Agree N = Neutral D = Disagree SD = Strongly Disagree

S/N	Statement	SA	A	N	D	SD
	Impact of IT on Financial Performance					
1	The adoption of information technology has improved the					
	bank's overall financial performance.					
2	IT systems help reduce operational costs and boost					
	profitability.					
3	Information technology contributes to faster and more					
	accurate financial decision-making.					
	IT-Based Customer Service Delivery and Customer					
	Satisfaction					
4	The use of IT-based customer service platforms improves					
	response time.					
5	IT tools have enhanced the overall quality of service					
	delivery in the bank.					

6	Customers are more satisfied due to digital service				
	availability and support.				
	Management Information Systems (MIS) and				
	Management Information Systems (MIS) and				
	Operational Efficiency				
7	MIS enables better monitoring and reporting of bank				-
	activities.				
8	MIS helps streamline workflow and reduce redundancies.				
9	The bank's use of MIS leads to faster decision-making and				
	improved internal operations.				
	Mobile Banking and Customer Outreach				
10	Mobile banking increases customer convenience and				-
	accessibility.				
11	The bank has experienced an increase in customer base due				
	to mobile banking.				
12	Mobile platforms enhance the mobilization of deposits.				
	Internet & SMS Banking and Revenue Generation				
13	Internet and SMS banking contribute to the generation of				
	additional revenue for the bank.				
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14	Online banking services help reduce costs associated with		
	in-person transactions.		
15	Customers are more engaged through digital banking		
	channels, leading to higher transactions.		
	IT Literacy of Staff and Financial Performance		
16	Staff are adequately trained to use IT systems in their daily		
	tasks.		
17	Higher IT literacy among staff contributes to better financial		
	performance of the bank.		
18	The bank regularly updates staff skills to match new IT tools		
	and trends.		
	IT and Accuracy of Financial Reporting		
19	IT tools have reduced human errors in financial reporting.		
20	Automated systems ensure accuracy and timeliness in		
	generating financial statements.		
21	The bank relies on IT systems for data integrity and		
	transparency in financial reporting.		