



KWARA STATE POLYTECHNIC

P.M.B 1375, ILORIN NIGERIA

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**A TECHNICAL REPORT OF STUDENTS' INDUSTRIAL WORK
EXPERIENCE SCHEME (SIWES) REPORT**

HELD AT:

LAS CONSULTING LTD

PREPARED BY:

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SUBMITTED TO:

**DEPARTMENT OF PROCUREMENT AND
SUPPLY CHAIN MANAGEMENT,
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REQUIREMENT FOR THE AWARD OF
NATIONAL DIPLOMA (ND).**

**FROM
AUGUST--NOVEMBER, 2024**

PREFACE

This contain a written report of the work done by me during the four-month industrial attachment with one of the best Organization In Ilorin, which is LAS Consulting LTD.

This work goes further to share the experience I had in the station.

This summarize all the things I learnt and the problems encountered by me, my recommendation and conclusion of all my work.

DEDICATION

This report is dedicated to Almighty Allah for his mercy and protection on me throughout the program.

ACKNOWLEDGMENT

All glory, honor and adoration goes to the Almighty Allah for mercy received during the course of my study and when undergirding my Industrial Training.

My appreciation also goes to my industrial based lecturer, whose accessibility, untiring effort, patients and guidance and suggestions fabulously contributed to the Completion of this report, may God continue to guide and protect them and their family.

My special thanks also go to my families (THE SPECIAL SULIMON'S) for their support, both morally and financially, before and during my SIWES program, I shall forever be grateful. May you live long enough to reap the fruit of your labour (Amen)

TABLE OF CONTENT

Title page
Preface
Dedication
Acknowledgment
Table of content

CHAPTER ONE

Introduction to SIWES
Brief history of SIWES
Importance and objectives of SIWES

CHAPTER TWO

Brief history of organization
Objective of establishment
Department and their function

CHAPTER THREE

Technical training experience/ work done

CHAPTER FOUR

Challenges encounter
Recommendation
Conclusion

CHAPTER ONE

INTRODUCTION TO SIWES

SIWES Is an acronym for students industrial work experience scheme, SIWES is an effective instrument used for exposing students to the relative of the work environment in Nigeria especially and the world in general in their various professions so as to achieve the needed technological advancements for the nation this the skins is a pastoral program involving universities polytechnics and technical college for students of various institution in Nigeria it is run jointly by the industrial training fund ITF

Some of the aims of SIWES are;

To provide for student opportunity to be involved in practical aspects of their respective disciplines does bridging the gap between the theoretical aspects taught in class and the real-world solution

To expose students to latest developments and technological innovation in their chosen profession

To prepare students for industrial working environment they are likely to meet after graduation

BRIEF HISTORY OF SIWES

The students industrial work experience scheme (**SIWES**) is a skill training program designed to expose and prepare students of Universities, polytechnics, colleges of technology and others for The industrial work experience they are likely to meet after Graduation.

The scheme also afford students the opportunity of familiarity And exposing themselves to the needed experience in handling Equipment and machineries that are usually not available in their Institutions, the industrial training fund (**ITF**) funded the scheme During its formative year in 1973/74. But, as the financial Involvement became unbearable to the fund, it from the Scheme 'n 1978. The federal government handed over the scheme in 1979 to both the national understates commissioners (**NUC**) and the National board for technical education (**NBTE**). Later, the federal Government in November 1984 revert the management and Implementation of the **SIWES** program to **ITF** and it was effectively Taken over by the industrial training fund in July 1985 with the Funding been solely borne by the federal government.

IMPORTANCE AND OBJECTIVES OF SIWES

In regards to the SIWES handbook, the specific objectives and Importance of the SIWES are to:

- Provide an avenue for students in institutions of higher Learning to acquire industrial skills and experience in their Course of study
- Prepare students for the industrial work experience they are To undergo after graduation
- Provide students with an opportunity to apply their knowledge in real work situation thereby bridging the gap between Theory and practice. To satisfy accreditation requirements set by NBTE.
- To provide students an opportunity to see the real world of their discipline and consequently bridge the gap between the Classroom and real work situation.
- To enable students assess interest suitable for their chosen Profession.

CHAPTER TWO

INTRODUCTION

I, **SULIMON AISHAT TEMITOPE**, began my industrial attachment on the Friday 27th September, 2024. I obtained placement with the **LAS CONSULTING LIMITED**. My industrial attachment ended on Friday 29th November, 2024, making ten Weeks.

HISTORY OF THE LAS CONSULTING LTD

LAS Consulting Limited was established in Nigeria to cater to the growing demand for high-quality phone gadgets and accessories. Recognizing the rapid expansion of the mobile technology industry, the company set out to provide consumers with reliable and affordable accessories, including chargers, earphones, screen protectors, phone cases, and other essential mobile peripherals.

From its early days, LAS Consulting Limited focused on sourcing and distributing premium products while ensuring excellent customer service. Over time, the company expanded its product offerings, incorporating the latest innovations in mobile technology to keep up with evolving consumer needs. By partnering with reputable manufacturers and brands, LAS

Consulting Limited gained a strong reputation for delivering durable and high-performance accessories.

As the digital age progressed, the company embraced e-commerce and modern retail strategies, making its products more accessible to customers across Nigeria. Investments in inventory management, logistics, and customer support further strengthened its position in the market. Today, LAS Consulting Limited is recognized as a trusted provider of phone gadgets and accessories, known for its commitment to quality, affordability, and customer satisfaction. With a vision to continuously adapt to technological advancements, the company remains dedicated to offering cutting-edge solutions to enhance mobile device usability and longevity.

ADMINISTRATIVE AND OPERATIONAL STRUCTURE

Board of Directors/Advisory Council

The advisory council consists of industry professionals, business strategists, and financial experts who provide guidance on company policies, market expansion strategies, and regulatory compliance. They ensure long-term business growth and sustainability.

Chief Executive Officer (CEO)

The CEO is responsible for the overall leadership and strategic direction of the company. This role involves overseeing business operations, driving expansion efforts, and ensuring customer satisfaction while maintaining profitability and competitiveness in the mobile accessories market.

Chief Operations Officer (COO)

The COO manages the day-to-day operations of the company, ensuring smooth logistics, inventory management, and retail operations. This role is essential for maintaining efficiency in supply chain activities and store operations.

Chief Financial Officer (CFO)

The CFO oversees financial planning, budgeting, and investment strategies. This department ensures the company's financial health, monitors expenses, and manages revenue streams, ensuring compliance with tax and financial regulations.

Procurement & Supply Chain Department

This department is responsible for sourcing high-quality mobile accessories from manufacturers and suppliers. It ensures timely delivery of products, cost-effectiveness, and proper stock management to meet customer demand.

Sales & Marketing Department

The sales and marketing team develops strategies to promote the company's products, expand the customer base, and enhance brand visibility. They manage advertising campaigns, customer engagement, and sales promotions to drive revenue growth.

Retail & Customer Service Department

This unit manages direct customer interactions, both in-store and online, ensuring high-quality service. They assist customers with product selection, handle complaints, and ensure smooth sales transactions to enhance the overall shopping experience.

E-commerce & Digital Solutions Department

Responsible for managing the company's online presence, this team oversees website operations, online sales platforms, and digital marketing strategies. They also ensure cybersecurity, data management, and IT support for business operations.

Quality Control & Product Testing Unit

This unit ensures that all phone accessories meet quality standards before reaching customers. It tests product durability, compatibility, and safety to maintain the company's reputation for high-quality products.

Legal & Compliance Department

The legal team handles contracts, business registrations, and compliance with consumer protection regulations. They also ensure adherence to intellectual property rights and fair trade laws.

Human Resources & Administration

This department manages employee recruitment, training, and workplace policies. It ensures a productive work environment and oversees staff performance management.

CHAPTER THREE

TECHNICAL TRAINING EXPERIENCE

During my SIWES (Student Industrial Work Experience Scheme) at LAS CONSULTING LTD, a phone gadget and accessories shop, I was involved in various tasks related to sales, customer service, inventory management, and store operations.

One of my primary responsibilities was assisting customers in selecting suitable phone accessories such as chargers, earphones, screen protectors, and cases. I provided information on product specifications, prices, and compatibility with different phone models. Additionally, I handled customer inquiries and helped resolve minor complaints to ensure customer satisfaction.

I also participated in inventory management by organizing and arranging stock for easy accessibility. This included conducting stock checks to track available products, assisting in recording new deliveries, and updating inventory records. These activities helped maintain accurate stock levels and prevented shortages or overstocking of products.

Another key aspect of my work involved handling sales transactions and maintaining financial records. I processed customer payments through cash, POS, and digital transfers while issuing receipts and recording daily sales transactions. At the end of each day, I assisted in balancing sales records to ensure financial accuracy.

Store maintenance and product display arrangement were also part of my duties. I helped organize phone accessories in an appealing manner to attract customers and ensured that the store remained clean and presentable. Additionally, I contributed to setting up promotional displays for new products or sales campaigns to enhance sales.

Furthermore, I provided basic technical support to customers by assisting with screen protector installations and setting up new accessories. I also offered minor troubleshooting support for phone accessory issues, helping customers make the most of their purchases.

Overall, my SIWES experience at LAS CONSULTING LTD provided me with valuable hands-on exposure to retail operations. It enhanced my customer service skills, deepened my understanding of inventory management, and gave me

practical knowledge of financial record-keeping in a phone gadget and accessories business.

CHAPTER FOUR

CHALLENGES ENCOUNTER

There are some challenges I encountered during my Siwes program which has depressingly affected the growth and development of the scheme, some of the problems include;

1. Inadequate funding of the scheme.
2. Negligence arising from the institution coordinators of the scheme.
3. Lack of cooperation from employees/trainees.
4. Insufficient professionals in the scheme.

Another challenge was lack of consecration more student lack concentration due to their supervisors refuse to give them full attention to the students by passing and explaining things to them claiming that schedule is tight when on duty

Lastly, was the problem of transportation because my place of attachment was a little bit far from my residence.

So many challenges was face but to mention the few.

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RECOMMENDATIONS AND CONCLUSION

Going through some of the experience gained during the Program, I will recommend that there is need for Improvement On some of the activities, both in Ministry of Works and Transport where I served and the school.

- The time duration for the program should be extended for more than two months.
- Students' Industrial Works Experience Scheme (SIWES) needs to be strengthened by all concerned stakeholder in order for its objectives to be fully realized.
- Regular monthly allowances for students on attachment should be paid promptly.
- Organizations should always accept students for SIWES and subsequently assign them to relevant jobs.
- Experience staff should always be made to train the students on attachment

- There should be more funding of the scheme by the government in order for it to be more effective.
- The companies should put in place all the necessary facilities needed to enhance the knowledge of the student in industrial attachment.
- It will be of great benefit if the institution can create a platform whereby student can obtain pre-SIWES knowledge or excursion programs, before student embark for general 6 months industrial training programme.