



A

TECHNICAL REPORT ON
STUDENT INDUSTRIAL WORK EXPERIENCE SCHEME (SIWES) REPORT

UNDERTAKEN AT
179, MAGBORO ROAD OGUN STATE

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SUBMITTED TO:

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CERTIFICATION

This SIWES report is cordially acknowledged and certified by the following dignitaries

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I thank Almighty God for all glory, honor and adoration, for mercy received during the period of my studies and when undergoing my industrial training.

My appreciation goes to my parent **Mr. & Mrs. Adeleye** for their love and efforts as well as sponsorship to my current success and entire wellbeing.

CHAPTER ONE

INTRODUCTION

SIWES is an acronym of student industrial work experience scheme. SIWES is an effective instrument used for exposing student to the realities of the work environment in Nigeria, especially and the world in general, in their various profession so as to achieve the needed technological advance for the nation.

SOME OF THE AIM OF SIWES ARE:

1. To provide for the student opportunities to be involved in the practical aspect of their respective disciplines. This bridging the gap between the practical aspect taught in the class and the real world situation
2. To expose student to latest development or technological innovation in their chosen profession
3. To prepare students for industrial working environment they are likely to meet after graduation

BRIEF HISTORY OF SIWES

The student industrial work experience scheme (**SIWES**) is skill training program designed to expose and prepare student of universities, polytechnic college of technology and others for the industrial work experience they are likely to meet after graduation.

the scheme also afford student of opportunity of familiarizing and exposing themselves to the needed experience in handling equipment and machineries that are usually not available to their institution, the Industrial Training Fund(ITF) funded the scheme during its formative year in 1973/74 but as the financial

involvement became unbearable fund withdraw from the scheme in 1978. The federal government handed over the scheme in 1979 to both the National Universities Commission (**NUC**) and the national board for technical education (**NBTE**) later, the federal government in November 1984 revert the management and the implementation of the SIWES program to (**ITF**) and it was effectively taken over by the industrial training fund in July 1985 with the funding being solely borne by the federal government.

IMPORTANCE AND OBJECTIVE OF SIWES

In regards to the SIWES handbook, the specific objectives and importance of the SIWES are to:

1. Provide an avenue for student institution of higher learning to acquire industrial skills and experience in their course of study
2. Prepare student for the industrial work experience they are to undergo after graduation.
3. Provide student with an opportunity to apply their knowledge real work situation there by bridging the gap between theory and practical
4. To satisfy accreditation requirement set by NBTE
5. To provide student an opportunity to see the real world of their discipline and consequently bridge the gap between the classroom and real work situation
6. To enable student asses interest suitable for their chosen profession

CHAPTER TWO

BRIEF HISTORY OF 179, MAGBORO ROAD OGUN STATE

Ogun, state, western Nigeria, **created in 1976** and comprising former Abeokuta and Ijebu provinces of former Western state, the latter carved out of former Western region in 1967. Ogun is bounded by Oyo and Osun states to the north, Lagos state to the south, Ondo state to the east, and the Republic of Benin to the west.

CHAPTER THREE

TECHNICAL TRAINING EXPERIENCE

Week1:

Introduction of staff and families with the work environment and store, training on the sales of drug the benefits price and details about it going to the Kedi and book and familiarizing myself with the and filling of logbook

Week2:

Arrangement of products in their respective shelf, sales of products and recording of sales off-line marketing, introducing products to end users and telling them the importance sales of products and recording sales in sales book, reporting to superior on sales.

off-line marketing training on sales

reporting to Manager accounting on sales during the week filling of logbook. Arrangements and replacement of products on the shelf.

Week 3:

Arrangement and replacement of products on shelf. sales of the different products

Revive: ₦40000 benefits: delay premature ejaculation, give strong libido and prolong sexual act, sales recording in sales book reporting to superior on sale

off-line marketing. Delivery of products to customer reporting to Manager accounting on sales during the week filling of logbook replacements of products that's on-shelf

Week 4:

Arrangement and replacement and recording of new product on shelf.

sales of the different products : 1.Golden six: ₦13500 asedin treatment for female infertility

2. Peishi- ₦29,000 strong anti infection and anti virus stability blood pressure, treat infertility in female

Delivery of products to customer reporting to Manager accounting on sales during the week filling of logbook.

Week 5:

Training using the industrial distribution Manual. Attended the seminar at the head office Ikeja Lagos states. Assisted in general cleaning on the store marketing using digital method, off-line marketing leading into immediate sales of products, recording of sales during the week.

Week 6:

Arrangement of products on the shelf recording of sales attended to work in customer parking of orders.

off-line marketing sales, recording delivery of products to Client, assisted in cleaning the shop feeling of logbook, recording of sales in the logbook.

Week 7:

General cleaning of store arrangement of products on shelf, off-line marketing

Training on marketing strategy (how to get people to join my team) sales of products

Cordy active; ₦19,000

Benefits: effective for treatment of asthma and lack of appetite

off-line marketing lead into immediate sales of products, attend the seminar on product and marketing methods. Recording of sales and replacements finish product on shelf.

Week8:

Opening of store assistance in cleaning of store, re-arrangements of product on shelf

Sales of different products: Revive - 38000, Eye beta - 23,000, Qingnoa- 7400 Diawell - 14000

Training, training

recording in sales book, filing of logbook and arrangement of products

Week 9:

Assisted in cleaning of store, Sultan, on arrangements of orders recorded the sales off line marketing that lead to increased in sales arrangements of finished products, delivery of products fill in the logbook

Week 10:

Opening of the store

Selling of products to walk in clients

Attended seminar at Ikeja on how to run the business on several marketing strategies arrangement of goods on shelf

Delivery of products and arrangement of products

Week 11:

Opening of store and cleaning

L. Attended the seminar at the head office ikeja Lagos states. Assisted in general cleaning on the store marketing using digital method, off-line marketing leading into immediate sales of products , recording of sales during the week, pick up and delivery of products.

Week 12:

Opening of store and cleaning , arrangement of products on shelf

Attended the seminar at the head office ikeja on new marketing strategies . Assisted in general cleaning on the store marketing using digital method, recording of sales during the week, sale of. Service

Week 13:

Opening of store and cleaning, arrangement of products on shelf

Attended the seminar at the head office ikeja .Attending to work in customer

Week 14:

Assisting client in completing orders, Cleaning of store, attend that seminar at ikeja, selling of goods and services off-line marketing, convincing it work In client to get products arrangement of goods cleaning of shelf, normal office duty

Week 15:

Able to convince the client to purchase a product market to the branch to convincing them to register completing clients order and delivery.

Sales of goods and services at the Office, office duty arrangements and completing clients orders

Week 16:

Cleaning on the arrangement of store sales of products, attend seminar and sales of products.

Office duty and recording of sales, sales of products and complication of client order and delivery of products. Cleaning and arrangement on shelf

Week 17:

Pick up and arrangement of store and sales of products and delivery of products, cleaning and arrangement of store and help in setting up meeting

Office duty and recording of sales, sales of products and complication of client order and delivery

CHAPTER FIVE

CONCLUSION

SIWES was established to provide opportunities for student to be involved in the practical aspect of their respective discipline in the industrial working environment. During my 4 month industrial training I gained a wide range of experience for the various assignments undertaken such as programme production and presentation, programme recording and editing process. All the experience gained helped to fulfill the objectives of SIWES.

REFERENCE

New Oxford Dictionary (Reversed Edition)

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