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TECHNICAL REPORT ON

STUDENT INDUSTRIAL WORK EXPERIENCE SCHEME (SIWES) REPORT

UNDERTAKEN AT

GLOBUS RESOURCES LIMITED PROCESSING PLANT

PRESENTED BY

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SUBMITED TO:

THE SIWES CORDINATOR
DEPARTMENT OF MARKETING,
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FOR THE AWARD OF NATIONAL DIPLOMA (ND) IN MARKETING

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CERTIFICATION

This SIWES report is cordially acknowledged and certified by the following dignitaries

SIWES COORDINATOR; MR. YUSUF ADEBISI ABIODUN

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ACKNOWLEDGEMENT

I thank Almighty God for all glory, honor and adoration, for mercy received during the period of my studies and when undergoing my industrial training.

My appreciation goes to my parent **Mr. & Mrs. Oseni** for their love and efforts as well as sponsorship to my current success and entire wellbeing.

CHAPTER ONE

INTRODUCTION

SIWES is an acronym of student industrial work experience scheme. SIWES is an effective instrument used for exposing student to the realities of the work environment in Nigeria, especially and the world in general, in their various profession so as to achieve the needed technological advance for the nation.

SOME OF THE AIM OF SIWES ARE:

- 1. To provide for the student opportunities to be involved in the practical aspect of their respective disciplines. This bridging the gap between the practical aspect taught in the class and the real world situation
- 2. To expose student to latest development or technological innovation in their chosen profession
- 3. To prepare students for industrial working environment they are likely to meet after graduation

BRIEF HISTORY OF SIWES

The student industrial work experience scheme (**SIWES**) is skill training program designed to expose and prepare student of universities, polytechnic college of technology and others for the industrial work experience they are likely to meet after graduation.

the scheme also afford student of opportunity of familiarizing and exposing themselves to the needed experience in handling equipment and machineries that are usually not available to their institution, the Industrial Training Fund(ITF) funded the scheme during its formative year in 1973/74 but as the financial involvement became unbearable fund withdraw from the scheme in 1978. The federal government handed over the scheme in 1979 to both the National

Universities Commission (NUC) and the national board for technical education (NBTE) later, the federal government in November 1984 revert the management and the implementation of the SIWES program to (ITF) and it was effectively taken over by the industrial training fund in July 1985 with the funding being solely borne by the federal government.

IMPORTANCE AND OBJECTIVE OF SIWES

In regards to the SIWES handbook, the specific objectives and importance of the SIWES are to:

- 1. Provide an avenue for student institution of higher learning to acquire industrial skills and experience in their course of study
- 2. Prepare student for the industrial work experience they are to undergo after graduation.
- 3. Provide student with an opportunity to apply their knowledge real work situation there by bridging the gap between theory and practical
- 4. To satisfy accreditation requirement set by NBTE
- 5. To provide student an opportunity to see the real world of their discipline and consequently bridge the gap between the classroom and real work situation
- 6. To enable student asses interest suitable for their chosen profession

CHAPTER TWO BRIEF HISTORY OF

Globus Resources Ltd, primarily known as "Globus Bank" in Nigeria, was incorporated as a commercial bank on March 6, 2019, receiving its license from the Central Bank of Nigeria to commence operations on July 10, 2019. It aims to be a leading digital bank in Nigeria, focusing on providing modern financial solutions tailored to customer needs through technology-driven services.

CHAPTER THREE TECHNICAL TRAINING EXPERIENCE

WEEK 1

Packing and sealing of old chicken (1.1 kg above) rate of ₹4,300

Packing and sealing of old chicken (1.1 kg above) rate of ₹4,300

Packing and sealing of chicken wings Sold at the rate of ₹5000

Packing and sealing of chicken lap Sold for ₹4,400

Packing and sealing of carcass Sold for №2500

Packing and sealing of boneless breasts Sold for ₹5,500



Whole Chicken

WEEK 2

Packing and sealing of old chicken (1.1 kg above) rate of ₹4,300

Packing and sealing of chicken wings Sold at the rate of ₹5000

Packing and sealing of boneless trimmings Sold for ₹4800

Packing and sealing of carcass Sold №2500

Packing and sealing of chicken boneless breast. Sold for ₹5,500

Packing and sealing of chicken heart. Sold for ₹1700



This is use for measuring the weight or mass of the product.

WEEK 3

Packing and sealing of whole chicken (1kg above) rate of ₹4,300

Packing and sealing of whole chicken (1kg) rate of ₹4,300

Packing and sealing of chicken wings Sold for №5,000

Packing and sealing of carcass Sold for №2,500

Packing and sealing of chicken lap Sold for ₹4,400

Packing and sealing of chicken. Boneless breast Sold for ₹5,500



Chicken lap (scale by 1kg sold for ₹4,400)

WEEK 4

Packing and sealing of whole chicken scales at the rate of (1.1 above) Sold for N4,300

Packing and sealing of whole chicken (1kg) Sold for №4300

Packing and sealing of 4 cut chicken scales at the rate of (1.5kg above) Sold for N4,400

Packing and sealing of carcass Sold for №2500

Packing and sealing of chicken wings Sold for №5,000

Packing and sealing of chicken boneless breast Sold for ₹5,500



Chicken Heart Scale By 1kg Each And Packed By 20 Pieces In A Bag Sold For №1,600 Per Bag

WEEK 5

Going out to advertise (creates awareness? of new products nine court chickens sold at the rate of $\aleph 4.400$

Advertisement (creating of awareness) of newly organized products drum stick sold at rate of \$5,200

Advertisement (creating of awareness) of newly organized products Lollipop sold at the rate of №5000

Advertisement (creating awareness) of newly organized products Chicken neck sold for №2,200

Advertisement (creating awareness) of newly organized products Chicken neck sold for №2,200

Advertisement (creating awareness) of newly organized products Chicken liver sold for №1,600

Advertisement (creating awareness) of newly organized products Gizzard sold for N4700.



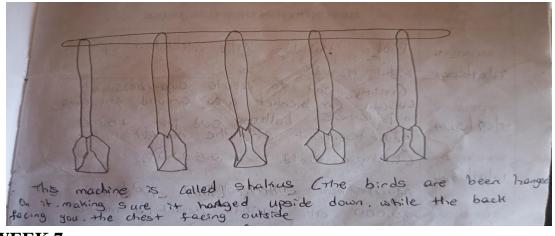
Chicken Wings Scale By 1kg Sold For ₹4,400 Per Kg

WEEK 6

Advertisement of 9 cut at Agbara market Sold for ₹4,400

Going out to the agbara market to advertise chicken 9 cut

- ❖ Advertise of 9 cut
- ❖ Advertise of 9 cut
- ❖ Advertise of 9 cut
- * Advertise of 9 cut



WEEK 7

Public holiday (the celebration of Eid mawlid)

Going out to create awareness at lusado (A market area around the company to advertise lollipop sold for \$5000

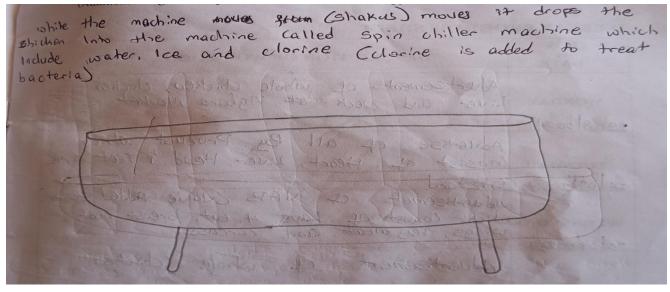
Advertisement at the market (Lollipop sold for ₹5000)

Advertisement of lollipop sold at №5000 at lusado market (a market area around the company)

Advertisement of all products, produced by the company with discount.

Advertisement of lollipop with a discount of N500 from those who purchased more than one.

So it is sold for ₹4500 each



WEEK 8

Advertisement of whole chicken wings, liver and neck at Agbara market

Advertise all by the product which consists of the heart, liver, head, feet and gizzard

Advertise of VAPs (value added product) which consists of the laps, 4 cut, breast meat, wings, leg meat and carcass.

Advertisement of whole chicken

Advertise of 9 cut and two pieces cut

Advertise of all products, produced by the company with discounts.



It is used for stoning

WEEK 9

Parking of products (carcass)according to purchasing order whereby when customers purchase 5 bars or more of carcass it's been sold for #2,200 each a discount of №300

Public holiday (celebration of independence Day)

Parking of products (boneless)according to purchasing order whereby when

customers purchase 5 bags or more of boneless breasts of chicken is been sold for #5100 with a discount of $\Re400$

Parking of products (drumstick) sold at the rate of N5,000 naira for 5 bars or more with a discount of N200

Parking of products (underweight chicken) sold at the rate of #3,000 for 5 bags or more.

Packing of B grade chicken which is 15 pieces per bag.



Trolley cit is used to move chicken from spin chiller to packing space

WEEK 10

Parking in bulk of underweight chicken which is 25 pieces in a bag at the rate of N5,000 per bag

Selling of mario in bulk which is 10 pieces in a bag so that the rate of 34,000 per bag

Selling chicken breast meat in bulk which is 10 pieces in a bag so that the rate of N51,000

Selling chicken wings in a box so that the rate of №42,000 which is 10 pieces in bag

Selling chicken laps in bulk which is two pieces in a bag sold at the rate of ₹8,900 per bag

Selling of chicken wings thigh in bags which is 10 pieces in a bag so that the rate

of №42,000



Basket (it is used to load binds into the truck from the farm)

WEEK 11

Marketing of the by-product sector for the week selling of head and feet six bags and above for 14,000, 2 to 5 bytes 1,450 and 1,500 bag

Selling of chicken neck which is 20 pieces in a bag whereby six bags and above are suit for 1,700 2 to 5 miles 1,750 and 1,800 per bag (20 pieces per bag)

Selling chicken hearts is 20 pieces in a bag so that the rate of 1,400 for 6 bags is above 1,500 for 2 to 5 bags and ₹1600 per bag (20 pieces per bag)

Selling chicken Gizzard, which is 20 pieces in a bag sold at the rate of 4500 for 6 bags and above N4,400 2-5 bags and N4500 for 1 bag (10 pieces)

Selling chicken bom-bom, at the rate of 1,400 for 6 bags and above 1,500 for 2-5 bags and 1600 per bag (which is 20 piece)



Big trolley (it is used to load product into the blast)

WEEK 12

Bucketing VAPS(value added products selling of chicken regular lab at rate of 4,200 for 5 bags and more 4,300 2to 4 bags and 4,400 to 1 bag (10 pieces per bag)

Selling of ¼ chicken 1.5 KG good at the rate of 4,200 for 5 bags and more 4, 300 for 2-4 bags (10 pieces per bag)

Selling chicken breast meat at the rate of 5,100 and more bags 5,200 for 2 to 4 bags and 5,300 per bags (10 pieces Bags)

Selling of chicken lap meat suit at the rate of 5,000 for 6 bag and above 5,100 for 225 bytes and 5, 200 per bag which is (10 pieces per bag)

Selling chicken breast meat at the rate of 5,100 and more bags 5,200 for 2 to 4 bags and 5,300 per bags (10 pieces Bags)

Selling of carcass sold at the rate of 2,200 for bags & above 2,300 for 2.5 bags and 2,400 per bag (20 pieces per bag)



Table (it is used at the packing area product are been placed on it to package)

WEEK 13

Marketing on whole chicken selling of mini chicken sold at the rate of 2,200 for 6 bags & above 2,300 for 2-5 bags and 2,400 per bag

Selling of underweight chicken, sold at the rate of 2,900 for 6 bags &above 3,000

for 2-5 bag and №3,100 per bag (which is 25 pieces per bag)

Spelling of Marrio food and the rate of 3,400 for 6 Bags and 3,500 for 2-5 bags and 3,600 for 1 bag (10 pieces per bag)

Selling of whole chicken 1kg sold at the rate 4000 for 6 bags above 2-5 bags 4,100 and 4,200 for 1 bag (20 pieces per bag)

Selling whole chicken 1.1kg and above sold at the rate of 4,000 for 6 bags and above 2-5 bags for 4100 and 4200 per bag (20 pieces per bag)

Selling of cut chicken sold at the rate of 4,200 for 6 bags & above 2-5 bags 4,300 and 1 bag for 4,400



WEEK 14
Procurement of Life birds for the farm

Production of birds into chicken and other products

Sales of old chicken in wholesales price so that the rate of 4,400

Sales of chicken heart

Sales of all products in retail price

Sales of whole chicken and liver



Chicken Head & Feet

WEEK 15

MARKETING OF THE BY-PRODUCT SECTOR

Selling of head and feet sees bags and above for 1,400 225 bags for 1,450 and 1,500 for one bag

Sales of chicken neck which is 20 pieces in a bag for 6 bags and above for 1,700 2-5 bags 1,750 and 1,800 per bag (20 pieces per bag)

Selling chicken hearts at the rate of 1,400 for 6 and above bag 1,500 for 2-5 bags and 1,600 for 1 bag (20 pieces per bag)

Selling chicken liver at the rate of 1, 100 for six bags above 1,200 for 2-5 bag and 1300 per bag (20 pieces per bag)

Sales of chicken so that the rate of 4,300 for 6 bags above 4,200 for 2 to 5 bags and 4,500 for 1 bag

(10 pieces per bag)

Selling of chicken bum at the rate of 1,400 for 6 bags and above 1,500 for 2-5 bags and 1,600 per bag (20 pieces per bag)



Truck (it is used to bring birds from the farm and used to make delivering)

WEEK 16

MARKETING OF WHOLE CHICKEN

Selling of mini chicken so that the rate of 2200 for 6 back and above 2,300 for 2 to 5 bags and 2,400 per bag

Selling underweight chicken so that the rate of 2,900 for 6 bags and above 3,000 for 2-5 bags and 3, 100 per bag (25 pieces per bag)

Selling off Mario so that the rate of 3,400 for 6 bags and above 3,500 for 2-5 bags and 3,600 for 1 bag (10 pieces per bag)

Selling of whole chicken 1 kg sold at the rate of 4,000 for 6 bags above 2 to 5 bars 4,100 and 2,200 for one bag (20 pieces per bag)

Sales of carcass so that the rate of 5,000 for 6 bags and above 5,100 for 225 bags and 5,200 per bag

(10 pieces per bag)

Selling chicken leg meat sold at the rate of 5,000 for 6 bags and above 5,100 for 2 to 5 bags and 5,200 bag per bag (10 pieces per bag)



Scale (It Is Used To Scale Product In Bags)

WEEK 17

MARKETING OF VAPS (value added products)

Selling chicken regular lab at the rate of 4,200 for 6 bags and above 4,300 for 2 to 5 bags and 4,400 per bag (20 pieces per bag)

Selling of 1/4 cut chicken (1.5kg) so that later 4,200 for 5 bags and more 4,300 for 2 to 4 bags and 4,400 per bag (10 pieces per bag)

Selling chicken breast meat at the rate of 5,100 for 5 bars and more 2,200 for 2 to 4 bags and 5,300 per bag (10 pieces per bag)

Selling chicken wings at the rate of 4,200 for 5 and more bags 4,300 for 2 to 4 bags and 4,400 per bag (10 pieces per bag)

Selling of chicken leg meat sold at the rate of 5,000 for six bags and more 5,100 for 225 bags and 5,200 (10 pieces per bag)

Selling of carcass sold at the rate of 2,200 for 6 bags and above 2,300 for 2 to 5 bags and 2,400 per bags (10 pieces per bag).



Knife (Used In Cutting)

CHAPTER FOUR

RECOMMENDATION

Going through some of the experience gained during the programme I recommend that there is need for improvement on some of the activities both in the media organization where I served and the school.

- 1. The time deviation for the programme should be extended for more than a month.
- 2. Media organization should create more practical knowledge for the students for them to acquire more knowledge from their versatile staffs.

CHAPTER FIVE

CONCLUSION

SIWES was established to provide opportunities for student to be involved in the practical aspect of their respective discipline in the industrial working environment. During my 4 month industrial training I gained a wide range of experience for the various assignments undertaken such as programme production and presentation, programme recording and editing process. All the experience gained helped to fulfill the objectives of SIWES.

REFERENCE

New Oxford Dictionary (Reversed Edition) Website page:info@globus resourexes.ltd